

<b>SHORT SALE MLS SURVEY DATA</b>												
<b>January 01, 2012 9:30AM</b>												
CITY	ACTIVE		MAXIMUM (List Price)			MEDIAN (List Price)			MINIMUM (List Price)			
BELMONT	3		\$ 899,000.00			\$ 813,700.00			\$ 525,000.00			
BURLINGAME	1		\$ 618,888.00			\$ 618,888.00			\$ 618,888.00			
FOSTER CITY	1		\$ 745,000.00			\$ 745,000.00			\$ 745,000.00			
HILLSBOROUGH	2		\$ 2,550,000.00			\$ 2,175,000.00			\$ 1,800,000.00			
REDWOOD SHORES	0											
SAN MATEO	17		\$ 879,000.00			\$ 479,900.00			\$ 376,000.00			
<b>TOTAL</b>	<b>24</b>											
CITY	PENDING		MAXIMUM (List Price)			MEDIAN (List Price)			MINIMUM (List Price)			
	Total	S.S.										
BELMONT	7	1	\$ 825,000.00			\$ 825,000.00			\$ 825,000.00			
BURLINGAME	9	1	\$ 855,000.00			\$ 855,000.00			\$ 855,000.00			
FOSTER CITY	5	2	\$ 930,000.00			\$ 850,000.00			\$ 770,000.00			
HILLSBOROUGH	4	1	\$ 1,399,000.00			\$ 1,399,000.00			\$ 1,399,000.00			
REDWOOD SHORES	2	0	\$ -			\$ -			\$ -			
SAN MATEO	48	18	\$ 845,000.00			\$ 489,250.00			\$ 345,000.00			
<b>TOTAL</b>	<b>75</b>	<b>23</b>										
CITY (Dec. C.O.E)	SOLD	over/=	MAXIMUM (Sales Price)		Diff.	MEDIAN (Sales Price)		Diff.	MINIMUM (Sales Price)		Diff.	
BELMONT	0	0	\$ -			\$ -			\$ -			
BURLINGAME	0	0	\$ -			\$ -			\$ -			
FOSTER CITY	0	0	\$ -			\$ -			\$ -			
HILLSBOROUGH	2	0	\$ 1,900,000.00	(-)	\$190K	\$ 1,812,500.00	(-)	AVG.	\$ 1,725,000.00	(-)	\$25K	
REDWOOD SHORES	0	0	\$ -									
SAN MATEO	2	1	\$ 535,000.00	(+)	\$5K	\$ 442,500.00	(-)	AVG.	\$ 350,000.00	(-)	\$10K	
<b>TOTAL</b>	<b>4</b>	<b>1</b>										
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Source: MLS Listings Inc. Pro Edition as of date referenced above. SFRs only.  
Prepared by Peter Aiello Coldwell Banker.  
Information deemed reliable, but not independently verified or guaranteed.

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