

<b>SHORT SALE MLS SURVEY DATA</b>											
<b>December 04, 2011 11:15AM</b>											
CITY	ACTIVE		MAXIMUM (List Price)			MEDIAN (List Price)			MINIMUM (List Price)		
BELMONT	4		\$ 899,000.00			\$ 820,000.00			\$ 813,700.00		
BURLINGAME	2		\$ 2,800,000.00			\$ 1,827,500.00			\$ 855,000.00		
FOSTER CITY	1		\$ 930,000.00			\$ 930,000.00			\$ 930,000.00		
HILLSBOROUGH	1		\$ 2,550,000.00			\$ 2,550,000.00			\$ 2,550,000.00		
REDWOOD SHORES	0										
SAN MATEO	18		\$ 879,000.00			\$ 582,000.00			\$ 369,000.00		
<b>TOTAL</b>	<b>26</b>										
CITY	PENDING		MAXIMUM (List Price)			MEDIAN (List Price)			MINIMUM (List Price)		
BELMONT	5		\$ 799,000.00			\$ 640,000.00			\$ 536,000.00		
BURLINGAME	6		\$ 1,549,000.00			\$ 721,500.00			\$ 595,000.00		
FOSTER CITY	4		\$ 969,000.00			\$ 844,500.00			\$ 650,000.00		
HILLSBOROUGH	3		\$ 4,399,000.00			\$ 2,090,000.00			\$ 1,750,000.00		
REDWOOD SHORES	3		\$ 1,049,000.00			\$ 700,000.00			\$ 699,950.00		
SAN MATEO	48		\$ 1,099,000.00			\$ 453,505.00			\$ 199,000.00		
<b>TOTAL</b>	<b>69</b>										
CITY (Nov. C.O.E)	SOLD	over/=	MAXIMUM (Sales Price)	Diff.		MEDIAN (Sales Price)	Diff.		MINIMUM (Sales Price)	Diff.	
BELMONT	1	0	\$ 855,000.00	(-) \$43K		\$ 855,000.00	(-) \$43K		\$ 855,000.00	(-) \$43K	
BURLINGAME	0	0									
FOSTER CITY	0	0									
HILLSBOROUGH	0	0									
REDWOOD SHORES	0	0									
SAN MATEO	3	3	\$ 585,000.00	(+) \$10K		\$ 422,500.00	(+) \$23K		\$ 395,000.00	(+) \$10K	
<b>TOTAL</b>	<b>4</b>	<b>3</b>									
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Source: MLS Listings Inc. Pro Edition as of date referenced above. SFRs only.  
Prepared by Peter Aiello Coldwell Banker.  
Information deemed reliable, but not independently verified or guaranteed.

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